



SHRIVATSA

powered by SUPER SONIC IMPORT EXPORT

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Negotiation & Partnership Strategy

Turning Transactions into Lifelong Alliances

Deals end.
Partnerships compound.

Shrivatsa operates at the intersection of **strategy, psychology, and global business culture** — helping you negotiate smarter and build alliances that last.

What We Do

Supplier & Buyer Negotiations

We protect pricing, margins, exclusivity, and long-term leverage.

Joint Ventures & Strategic Alliances

From co-manufacturing to shared distribution — we design win-win structures.

Contract Structuring & Risk Control

Clear terms. Controlled exposure. Future-proof agreements.

Growth & Expansion Planning

Negotiation isn't about today's deal — it's about tomorrow's dominance.

Intercultural Communication Mastery

Europe, India, Asia — we bridge culture, expectations, and business logic.

We don't just connect businesses.

We align visions, values, and victories.